

Time: 2 ½ Hours

Marks: 75

- Note**
- 1 All questions are compulsory**
 - 2 Figures to the right indicate the marks**
 - 3 Answers should be brief and to the point**

Q 1 A Fill in the blanks: (any 8)

8

1. Extrinsic motivation deals with _____ of employees.
(monetary rewards, pride in job, personalized needs)
2. _____ is the Social Comparison Theory.
(Equity Theory, Vroom Theory, Theory Z)
3. _____ is a motivational tool used by managers to motivate the employees.
(participative management, employee empowerment, quality of work life .)
4. _____ Theory is also called Process Theory.
(Equity Theory, Vroom Theory , Theory Z)
5. _____ leadership is explained through technology.
(Self, charismatic, online)
6. Empowerment is a _____ motivator.
(extrinsic, intrinsic, performance based)
7. As a _____ , the leader has to make oneself available to outsiders as a representative of the organization.
(figurehead, coach, negotiator)
8. _____ Charismatics gain esteem from others faith in them as people, independent of the position they hold.
(personal , divine, socialized)
9. Empowerment is a _____ motivator.
(extrinsic, intrinsic, performance based)
10. _____ leadership resembles transformational leadership; both types inspire and motivate their teams.
(charismatic, transactional, autocratic)

Q 1 B Match the columns: (any 7)

7

- | | |
|-----------------------------|-------------------------|
| 1. Motivation | i Promotion |
| 2. Financial incentives | ii William Ouchi |
| 3. Non-financial incentives | iii Victor Vroom |
| 4. Theory Z | iv Lawrence and Nohrio |
| 5. Equity theory | v J Stacy Adam |
| 6. Expectancy theory | vi Positive or negative |
| 7. Valency 4 Drive theory | vii Proactive |
| 8. Transactional leadership | viii Reactive |
| 9. Transformational | ix Bonus |

Q 2 A Explain the valency 4 Drive model of motivation.

15

OR

Q 2 B What are the tools and techniques of motivation.

Q 3 A Discuss on Work life balance and explain its importance

15

OR

Q 3 B Discuss on Generation differences in Work Life Balance.

Q 4 A Name all the leadership styles and explain any 6 styles.

15

OR

Q 4 B What is leadership? Explain the trait theory.

Q 5 Writ Short notes on (any 3)

15

- Leadership style of Narayan Murthy
- Steps in creative process
- Organizational methods to enhance creativity.
- Contemporary issues in leadership.
- Charismatic leader
