

Marks: 75

Time: 2 ½ Hrs.

NB: All questions are compulsory.
Figures on the right indicate full marks.

Q1.A) True or False (Write any 8)

8 Marks.

- 1) Sociology has contributed significantly to OB.
- 2) Perception is the unique way in which each person interprets things.
- 3) An organization is a system consisting of many sub systems.
- 4) Rumor and grapevine are formal channels of communication.
- 5) While managing conflicts through compromise, both parties give up something of value.
- 6) In bureaucratic organizations, there are no formalized rules and regulations.
- 7) In organizations with team structures, teams are used to coordinate work activities.
- 8) KRA refers to Key Resource Area.
- 9) Conflict which relates to content and goals of work is called Relationship Conflict.
- 10) Appraisal of subordinates is known as peer appraisal.

Q1.B) Match the following (Answer any 7)

7 Marks.

1.	Grapevine	a.	Two boss managers.
2.	Dr. Stephen Covey	b.	Modern method of Performance Appraisal
3.	Anthropolgy	c.	Informal communication.
4.	Individual difference	d.	F.W.Taylor
5.	Scientific Management	e.	Human beings are unique.
6.	Matrix Structure	f.	Study of societies
7.	MBO	g.	Time management matrix
8.	Piece wage system	h.	Paid as no. of units produced.
9.	Fringe benefits	i.	Supplementary Compensation
10.	HRD	j.	Training & Development.

Q2.A) What are the various levels in which OB studies behavior of People? 15 Marks.
How does OB help managers to meet challenges in modern organization.

OR

a) Enlist the various forces affecting individual and group behavior. 8 Marks.

b) Discuss individual and group behavior in an organization, 7 Marks.

Q3.A) Discuss in detail the various types of organizational communication 15 Marks

OR

a) Enlist few techniques to manage conflicts effectively 8 Marks

b) What is negotiation? Discuss few tactics to negotiate successfully 7 Marks

Q4.A) Discuss in detail the types of separation. 15 Marks

OR

a) Discuss rewarding through promotion. 8 Marks

b) What is the scope of HRM? 7 Marks

Q5.A) Discuss the modern methods of performance appraisal. 8 Marks.

B) What are the importance of Human Resources Planning? 7 Marks.

OR

Q5.A) Short notes (Write any 3) 15 Marks.

1) Human Resources Development

2) Fringe Benefits

3) Career Stages

4) Learning Organizations

5) Time Management