

[Time: 2:30 Hours]

[Marks:70]

Please check whether you have got the right question paper.

- N.B: 1. Attempt Any Three Questions from 1 to 7.
2. Question no. 8 is Compulsory.

- 1) Following are the theories of Motivation. 20
i) Maslow, ii) Herzberg, iii) McClelland, iv) Clayton Adlerfer's ERG,
v) Gregor 'X' and 'Y' theory, vi) Chris Argyris, vii) J. S. Adam's Equity theory,
viii) B F Skinner theory of Organizational Behaviour, ix) V H Vroom's Expectancy
theory x) William Ouchi theory 'Z' Briefly state any 5 theories and bring the concluding
factor: at the process of -Management.
- 2) In group dynamics narrate resultant factors and boost up the formation of Team spirit - 20
discuss.
- 3) In selection of Personnel, Organization, Job, person diffusion take place which of the 20
inputs you have to look for tallying the above features - Discuss.
- 4) Counseling is based on rapport, which way the process is followed and catharsis 20
Achieved, so also it will resolve the stress explain fully.
- 5) You have studied the learning theories what is outcome of these theories. How would 20
you like to blend the concept in the process of training program with reference to
memorization and object of training program?
- 6) Explain fully the network of Communication. Sender and Receiver what points you 20
have to remember when network take place between them you feel it helps to clear
Perception?
- 7) Define Personality explain all the theories of Personality to predict the behavior pattern 20
of the individual.
- 8) Write Short notes (**ANY TWO**) 10
a) Interviewing
b) Defense Mechanism
c) Work Study
d) Power and Politics
