

[Time: 2½ Hours]

[Marks:75]

Please check whether you have got the right question paper.

- N.B: 1. All questions are compulsory.
2. Each questions carry 15 marks.

- Q.1** Any 2 **15**
1 Tax benefits in respect of housing finance
2 Method of computation of short and long term capital gain
3 Attending and listening skills
4 Use of benefits to reduce tax liability table
- Q.2** Any 2 **15**
1 What is information pack?
2 Types of mortgages under transfer of property act 1882
3 Explain customers service
4 The buyer's expectations
- Q.3** Any 2 **15**
1 External influences on purchase decision
2 Explain: A) lease deed B) will
3 Explain : A) sales deed B) gift deed
4 Explain : A) release deed B) settlement deed
- Q.4** Any 2 **15**
1 Documents of title
2 Explain : urban land
3 Stages of construction
4 Eligibility for mortgage counselors
- Q.5** Any 3 **15**
1 Explain : A) access road B) built up area
2 Explain : A) depth of plot B) FSI
3 Explain : A) apartment B) condominium
4 Post purchase behavior
5 Services and amenities
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