## F.Y.B.COM

# **Commerce Paper I (Introduction to Business)**

#### **SECTION I**

- 1. Explain the Meaning and scope of Business.
- 2. Explain meaning and features of business.
- 3. Explain in detail the Social objectives of the Business.
- 4. Elaborate the classification of business objectives and explain the Three fold objectives of business
- 5. Explain the meaning of business environment and External factors of Business environment.
- 6. Discuss the factor of Internal Business environment.
- 7. What are the positive impacts of liberalization? Explain.
- 8. What is the meaning of Trading Blocks? Explain the Positive impacts of Trading Blocks.
- 9. Explain the meaning and steps involved in Project planning.
- 10. What are the problems faced by the women entrepreneurs? Discuss.
- 11. Explain the factors contributing to the growth of the Indian entrepreneurship.
- 12. Explain the term Entrepreneur. Discuss the different types of Entrepreneur.
- 13. Write a detailed note on "Importance of Entrepreneurship".
- 14. Define the term Entrepreneur. Explain the characteristics of Entrepreneurship.
- 15. Discuss the types of Feasibility study.

#### Short notes

- 1. National objectives
- 2. Human objectives
- 3. Impacts of Privatization
- 4. Factors determining location of business
- Restructuring
- 6. Impacts of Globalization
- 7. European Union (EU)
- 8. NAFTA
- 9. Contents of Project Report.
- 10. Incentives to Indian Entrepreneurs.

### **SECTION II**

- 1. Explain the main features of Services.
- 2. What is the scope of Services? Explain.
- 3. Discuss the various opportunities in the service sector.

- 4. Explain the features of Services.
- 5. Discuss the various challenges faced by the service sector in India.
- 6. What is the different between organized retailing and unorganized retailing?
- 7. Explain the factors responsible for the growth of Organized retailing in India.
- 8. Explain in detail the non stores based retail formats operating in India.
- 9. What are the formats of retailing? Explain the various store formats.
- 10. Explain the guidelines for store planning.
- 11. Discuss the advantages and disadvantages of Internet banking.
- 12. Explain the advantages and disadvantages of credit card.
- 13. What are the challenges of Networking? Explain in detail.
- 14. Define the term FDI. What are the advantages of FDI?
- 15. Discuss about the challenges faced by the Logistics sector In India.
- 16. Define the term logistics and explain its importance.
- 17. Explain the factors responsible for the growth of E-Commerce in India.
- 18. Define the term E-Commerce and explain its features.
- 19. Explain the types of E-Commerce.

#### Short notes

- 1. Objectives of BPO
- 2. KPO
- 3. Classification of services
- 4. Career opportunities in the Retail sector
- 5. ATM
- 6. B2C E-commerce
- 7. Online marketing research
- 8. Unorganized retailing

Note: Question bank is only the reference material

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