

- N. B.
- 1 Question No. 1 is **compulsory**
 - 2 Solve any **three** questions out of remaining **five** questions
 - 3 Assume suitable data if necessary
 - 4 Diagram at appropriate places carries marks
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- 1 Solve any four. 20
 - (a) Name the theories of Leadership with example.
 - (b) Describe Impact speech.
 - (c) Write short notes on lateral thinking.
 - (d) Describe team working and team building.
 - (e) Explain active listening and reflective responses.
 - 2 In leadership skill how competency is develop. Explain in detail. 20
 - 3 (a) Who is the effective Leader? Explain the treats of effective Leaders. 10
(b) Why 360⁰ feedback programs fail in organization? 10
 - 4 (a) Write the Principles of effective communication with one example. 10
(b) Explain persuasion, facial expression, gestures by giving example foreach. 10
 - 5 (a) What are the types of conflict in management? Explain in details. 10
(b) What are interpersonal skills? Discuss in details. 10
 - 6 (a) Give the congruity Theory for attitude formation. 10
(b) How the lateral thinking is effective. 10
